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NEW VETERANS FLOOD TRAINING PROGRAM OFFERS 'PERFECT UNION'

FISHERS, INDIANA--When the widespread destruction of Hurricane Sandy clearly proved that the National Flood Insurance Program required an influx of additional highly-trained flood adjusters, several leading specialists joined forces to make that happen by instituting a longtime plan to provide U.S. veterans with new, fulfilling careers.

Insurance entrepreneur Linda Sullivan, founder and CEO of Administrative Strategies, has joined forces with Vietnam-era vet Hal Peterson and James W. Greer, of AE21, Inc., to launch a formal training and mentor program for veterans. Their plan is rapidly gaining interest at high levels of the Federal Emergency Management Agency (FEMA), the NFIP and the Veterans Administration as well as from leading legislators involved in veteran affairs and the flood program.

Peterson, a leading name in the national flood community, came to Administrative Strategies from his post as Lead Senior General Adjuster for the NFIP, the highest field position in the program, where he was responsible for oversight of the work done by the approximate 5,000 NFIP-certified flood adjusters nation-wide.

A Marine vet, Peterson said he believes those who have served are superb candidates for training in the flood program, where keeping a cool head and maintaining professionalism are essential in crisis situations.



“Vets have essential construction, clerical, computer and supervisory skills that are so critical to the making of a high-quality adjuster,” Peterson said. “Plus, the flood adjusting career is ideally suited to individuals with an independent nature who are capable of quick response and a level-headed approach to the work. We believe it’s a perfect union.”

Greer, a 34-year claims consultant and educator, shares this vision. After his attention was turned to the national scene and the clear need for skilled catastrophe adjusters following Hurricanes Katrina and Ike, he has worked to develop state-of-the-art online claims education through AE21 Online, a multi-media licensing, training, and continuing education program designed exclusively for adjusters.

“This is a perfect opportunity for us civilians to show appreciation to our veterans with more than just our thanks. This program can be a key to helping participants create productive and financially secure futures of their own,” Greer said.

The Flood Adjuster Apprentice Program’s comprehensive training agenda includes mentorship by select senior flood adjusters, classroom, online and field courses, all designed to move successful candidates through the steps of becoming certified by the NFIP and highly employable by insurance companies or adjusting firms. Vets, including the disabled, have several avenues for getting their training costs covered, including veteran programs, sponsorship and scholarship programs offered by Administrative Strategies.

“We want it to be an exciting experience for qualified vets wishing to enter this satisfying and lucrative career,” said CEO Sullivan. “The cost of training and certifying should never be a barrier to any veteran wanting into the flood community. We need their talents in the field and it’s a line of work particularly suited to those who have served.”



Sullivan sees the training program, officially launched this month, as an ideal way of providing new, highly-trained adjusters to address the thousands of claims arising from future flooding catastrophes.

“The people who count on their flood insurance need to receive professional attention from well-trained, compassionate individuals who also bring a wealth of life experience and crisis management to the scene. Our graduates of the veteran training program will be in high demand for those attributes. They’ll also give a tremendous boost to a program that desperately needs more good people.”

The Flood Adjuster Apprenticeship Program welcomes women vets. “Administrative Strategies is classified by the Small Business Administration as a Woman Owned Small Business Enterprise,” Sullivan said. “We are especially proud of the opportunities we offer for high-paying, self-governed careers for our women participants.”

Peterson emphasized the suitability of catastrophe flood adjusting for all veterans looking to launch a full- or part-time career offering high earnings and a great degree of independence. “When they get through our schooling, they’ll be ready to do the job right,” he said.

For further information on the Flood Adjuster Apprenticeship Program, interested parties may contact Hal Peterson at Administrative Strategies: Email: hal@adminstrat.com; Office: 972-682-5560 Direct: 214-649-7528; website: www.administrative-strategies.com.

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